

PASSER PSYCHOLOGY FRONTIERS AND APPLICATIONS FOURTH EDITION

Psychology *Psychology: Frontiers and Applications* **Passer's Psychology** *Applied Psychology* *Psychology: Frontiers and Applications* *Politics of Social Psychology* *The Self* **Evolution and Social Psychology** *Affect in Social Thinking and Behavior* *Psychology* *Social Neuroscience* *New Methods in Cognitive Psychology* *Another Science is Possible* *The Psychology of Meaning in Life* *Psychology and the Conduct of Everyday Life* *Goal-directed Behavior* *The Psychological Experience of Integrating Content and Language* *An Open Book: What and How Young Children Learn From Picture and Story Books* **Vygotsky's Notebooks** *Social Motivation* **Extending Psychological Frontiers** **Metapsychology of the Creative Process** **Intersectionality** **The Psychology of Entrepreneurship** **East Asian Perspectives on Silence in English Language Education** *The Wonder Weeks: A Stress-Free Guide to Your Baby's Behavior (6th Edition)* *Expanding the Science of Compassion* *Social Communication* *Social Judgment and Decision Making* *Negotiation Theory and Research* **Positive Psychology in Second and Foreign Language Education** **Stereotyping and Prejudice Psychology** *When I'm 64* **The Frontiers of Knowledge** *Psychology* **Frontiers in Cognitive Neuroscience** *Handbook of Positive Youth Development* *Frontiers of Consciousness* **Frontiers of Test Validity Theory**

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Vygotsky's Notebooks Apr 14 2021 This book consists of previously unpublished manuscripts by Vygotsky found in the first systematic study of Vygotsky's family archive. The notebooks and scientific diaries gathered in this volume represent all periods of Vygotsky's scientific life, beginning with the earliest manuscript, entitled *The tragicomedy of strivings* (1912), and ending with his last note, entitled *Pro domo sua* (1934), written shortly before his death. The notes reveal unknown aspects of the eminent psychologist's personality, show his aspirations and interests, and allow us to gain insights into the development of his thinking and its internal dynamics. Several texts reflect the plans that Vygotsky was unable to realize during his lifetime, such as the creation of a theory of emotions and a theory of consciousness, others reveal Vygotsky's involvement in activities that were previously unknown, and still others provide outlines of papers and lectures. The notes are presented in chronological order, preceded by brief introductions and accompanied by an extensive set of notes. The result is a book that allows us to obtain a much deeper understanding of Vygotsky's innovative ideas.

Evolution and Social Psychology Mar 26 2022 Why do we think about and interact with other people in the particular ways that we do? Might these thoughts and actions be contemporary products of our long-ago evolutionary past? If so, how might this be, and what are the implications? Research generated by an evolutionary approach to social psychology issues profound insights into self-concept, impression formation, prejudice, group dynamics, helping, aggression, social influence, culture, and every other topic that is fundamental to social psychology. *Evolution and Social Psychology* is the first book to review and discuss this broad range of social psychological phenomena from an evolutionary perspective. It does so with a critical and constructive eye. Readers will emerge with a clear sense of the intellectual challenges, as well as the scientific benefits, of an evolutionarily-informed social psychology. The world-renowned contributors identify new questions, new theories, and new hypotheses—many of which are only now beginning to be tested. Thus, this book not only summarizes the current status of the field, it also sets an agenda for the next generation of research on evolution and social psychology. *Evolution and Social Psychology* is essential reading for evolutionary psychologists and social psychologists alike.

Passer's Psychology Aug 31 2022 Michael Passer and Ronald Smith pooled their 25 years of combined experience in teaching *Introduction to Psychology* to bring you an innovative new approach to unveiling the science of Psychology. The goal of *Psychology: Frontiers and Applications* is to share with students the excitement the authors have found in the study of behavior and to make the course more exciting for you to teach. To achieve this goal, Drs. Passer and Smith present *Psychology* from a perspective that repeatedly emphasizes the linkages between basic science and applied science. Students discover the connections between theoretical research findings and practical solutions to problems in society. This approach teaches students to think more like psychologists, viewing the world of behavior in a more analytical, sophisticated way which includes considering the multiple factors that result in behavior.

Affect in Social Thinking and Behavior Feb 22 2022 The role of affect in how people think and behave in social situations has been a source of fascination to laymen and philosophers since time immemorial. Surprisingly, most of what we know about the role of feelings in social thinking and behavior has been discovered only during the last two decades. *Affect in Social Thinking and Behavior* reviews and integrates the most recent research and theories on this exciting topic, and features original contributions reviewing key areas of affect research from leading researchers active in the area. The book covers fundamental issues, such as the nature and relationship between affect and cognition, as well as chapters that deal with the cognitive antecedents of emotion, and the consequences of affect for social cognition and behavior. This volume offers a highly integrated and comprehensive coverage of this field, and is suitable as a core textbook in advanced courses dealing with the role of affect in social cognition and behavior.

The Wonder Weeks: A Stress-Free Guide to Your Baby's Behavior (6th Edition) Sep 07 2020 Everything a new parent needs to know about their baby's 10 magical "leaps"—and when to expect them—in a new, modern sixth edition of *The Wonder Weeks* *The Wonder Weeks* answers the question, "Why is my baby cranky, clingy, and crying?" with helpful guidance. Maybe they're experiencing a leap in brain development, after which new skills are mastered, discoveries are made, and perceptions evolve. Fussy behavior might signal that great progress is underway! Better yet, these phases occur on similar schedules for most babies—as explained and mapped out in this book—so parents can anticipate the "stormy

weeks" that precede the "sunny weeks." Based on decades of research, this fully revised sixth edition covers the first 20 months of a baby's life and includes: The top 10 things to know and remember about a leap Fun games to support brain development Fill-in-the-blank checklists to help better understand personality and behavior traits Science-based explanations about sleep Fresh insight and recent commentary from new parents who've used The Wonder Weeks Anchor moments to keep new parents sane, especially when they are exhausted and discouraged With 2 million+ books sold, and 4 million+ downloads of the corresponding app, The Wonder Weeks has struck a chord. Join the phenomenon that has been embraced by celebrities, social media influencers, and parents worldwide.

Extending Psychological Frontiers Feb 10 2021 Leon Festinger's forty-year scrutiny of that "curious animal, the modern human being" fundamentally transformed psychological thinking and shaped an entire scientific field, that of social psychology. The twenty-four papers brought together for the first time in *Extending Psychological Frontiers* encompass the classic contributions and critical turning points of Festinger's long career. Spanning the post-war decades, this unprecedented volume reveals the full scope, diversity, and import of Festinger's work. Its thematic arrangement clarifies the complex network of problems that preoccupied Festinger and the unique imaginative style that characterized his intellect. Whether examining the voting behavior of Catholics and Jews, the meaning of minute eye movements, the decisions of maze-running rats, or the proselytizing behavior of cultists, Festinger consistently transcended the traditional bounds of the discipline. His theory of cognitive dissonance, which describes how people attempt to resolve the tensions that result when they hold simultaneously two inconsistent beliefs, challenged preexisting psychological theories and produced more important ideas and experimentation than any other development in social psychology. Major writings on group dynamics, decision making, and perceptual processes further underscore the impact of Festinger's research not only on psychology, but also on a wide range of intellectual fronts, from literary theory to ethnology and from historical studies to contemporary political analysis. *Extending Psychological Frontiers* is an invaluable resource, providing a comprehensive and coherent picture of an extraordinary body of work.

Social Communication Jul 06 2020 This volume is devoted to the fascinating topic of social communication - fascinating because communication is ubiquitous, in that one cannot not communicate. And yet, the art of effective communication can be extremely demanding and elusive, because a tricky trade-off problem has to be solved. For communication to be successful, it must be at once informative - somehow indicating an intended direction of thought or action - as well as subtle - somehow concealing intentions and instrumental goals. Failure to meet the former criterion renders communication uncontrolled and haphazard; failure to meet the latter raises suspicion and reactance. The chapters in this volume focus on the tools and repertoires evolved by social communication in order to deal with this demanding trade-off. They represent prominent paradigms of current research at the interface of communication and social psychology, presented by leading scholars who have played crucial roles in the development of those paradigms. The sixteen chapters are grouped into four major sections: communication within and between groups and cultures; strategic communication; social communication, affect, and behaviour regulation; and social communication and adaptive behaviour regulation. Individual chapters are devoted to such intriguing topics as stereotypes and intergroup affairs, language and culture, deception and lie detection, persuasion, discussions in groups, logic of conversation, nonverbal cues, conversational implicatures, the impact of conversation situations and social distance, and the evolution of verbal communication. The volume is framed by an introduction and an epilog. *Social Communication* is essential reading for senior undergraduates, graduates, and researchers working in the field of social communication, language and social psychology, and related areas in social science such as communication science, linguistics, and gender studies.

Goal-directed Behavior Jul 18 2021 First Published in 2012. Routledge is an imprint of Taylor & Francis, an informa company.

Psychology Oct 28 2019

Expanding the Science of Compassion Aug 07 2020

Social Judgment and Decision Making Jun 04 2020 This volume brings together classic key concepts and innovative theoretical ideas in the psychology of judgment and decision-making in social contexts. The chapters of the first section address the basic psychological processes underlying judgment and decision-making. The guiding question is "What information comes to mind and how is it transformed?" The second section poses the question of how social judgments and decisions are to be evaluated. The chapters in this section present new quantitative models that help separate various forms of accuracy and bias. The third section shows how judgments and decisions are shaped by ecological constraints. These chapters show how many seemingly complex configurations of social information are tractable by relatively simple statistical heuristics. The fourth section explores the relevance of research on judgment and decision making for specific tasks of personal or social relevance. These chapters explore how individuals can efficiently select mates, form and maintain friendship alliances, judiciously integrate their attitudes with those of a group, and help shape policies that are rational and morally sound. The book is intended as an essential resource for senior undergraduates, postgraduates, researchers, and practitioners.

Frontiers of Test Validity Theory Jun 24 2019 This book examines test validity in the behavioral, social, and educational sciences by exploring three fundamental problems: measurement, causation and meaning. Psychometric and philosophical perspectives receive attention along with unresolved issues. The authors explore how measurement is conceived from both the classical and modern perspectives. The importance of understanding the underlying concepts as well as the practical challenges of test construction and use receive emphasis throughout. The book summarizes the current state of the test validity theory field. Necessary background on test theory and statistics is presented as a conceptual overview where needed. Each chapter begins with an overview of key material reviewed in previous chapters, concludes with a list of suggested readings, and features boxes with examples that connect theory to practice. These examples reflect actual situations that occurred in psychology, education, and other disciplines in the US and around the globe, bringing theory to life. Critical thinking questions related to the boxed material engage and challenge readers. A few examples include: What is the difference between intelligence and IQ? Can people disagree on issues of value but agree on issues of test validity? Is it possible to ask the same question in two different languages? The first part of the book contrasts theories of measurement as applied to the validity of behavioral science measures. The next part considers causal theories of measurement in relation to alternatives such as behavior domain sampling, and then unpacks the causal approach in terms of alternative theories of causation. The final section explores the meaning and interpretation of test scores as it applies to test validity. Each set of chapters opens with a review of the key theories and literature and concludes with a review of related open questions in test validity theory. Researchers, practitioners and policy makers interested in test validity or developing tests appreciate the book's cutting edge review of test validity. The book also serves as a supplement in graduate or advanced undergraduate courses on test validity, psychometrics, testing or measurement taught in psychology, education, sociology, social work, political science, business, criminal justice and other fields. The book does not assume a background in measurement.

Frontiers of Consciousness Jul 26 2019 In recent years consciousness has become a significant area of study in the cognitive sciences. The 'Frontiers of Consciousness' is a major interdisciplinary exploration of consciousness. The book stems from the Chichele lectures held at All Souls College in Oxford, and features contributions from a 'who's who' of authorities from both philosophy and psychology. The result is a truly interdisciplinary volume, which tackles some of the biggest and most impenetrable problems in consciousness. The book includes chapters considering the apparent explanatory gap between science and consciousness, our conscious experience of emotions such as fear, and of willed actions by ourselves and others. It looks at subjective differences between two ways in which visual information guides behaviour, and scientific investigation of consciousness in non-human animals. It looks at the challenges that the mind-brain relation presents for clinical practice as well as for theories of consciousness. The book draws on leading research from philosophy, experimental psychology, functional imaging of the brain,

neuropsychology, neuroscience, and clinical neurology. Distinctive in its accessibility, authority, and its depth of coverage, 'Frontiers of Consciousness' will be a groundbreaking and influential addition to the consciousness literature.

Psychology and the Conduct of Everyday Life Aug 19 2021 Psychology and the Conduct of Everyday Life moves psychological theory and research practice out of the laboratory and into the everyday world. Drawing on recent developments across the social and human sciences, it examines how people live as active subjects within the contexts of their everyday lives, using this as an analytical basis for understanding the dilemmas and contradictions people face in contemporary society. Early chapters gather the latest empirical research to explore the significance of context as a cross-disciplinary critical tool; they include a study of homeless M?ori men reaffirming their cultural identity via gardening, and a look at how the dilemmas faced by children in difficult situations can provide insights into social conflict at school. Later chapters examine the interplay between everyday life around the world and contemporary global phenomena such as the rise of the debt economy, the hegemony of the labor market, and the increased reliance on digital technology in educational settings. The book concludes with a consideration of how social psychology can deepen our understanding of how we conduct our lives, and offer possibilities for collective work on the resolution of social conflict.

Frontiers in Cognitive Neuroscience Sep 27 2019 Frontiers in Cognitive Neuroscience is the first book of extensive readings in an exciting new field that is built on the assumption that "the mind is what the brain does," and that seeks to understand how brain function gives rise to mental activities such as perception, memory, and language. The editors, a cognitive scientist and a neuroscientist, have worked together to select contributions that provide the interdisciplinary foundations of this emerging field, putting them into context, both historically and with regard to current issues. Fifty-five articles are grouped in sections that cover attention, vision, auditory and somatosensory systems, memory, and higher cortical functions. They range from Gazzaniga and Bogen's discussion of functional effects of sectioning the cerebral commissure in man and Geschwind's classic study of the organization of language in the brain, published in the 1960s, to contemporary investigations by Schiller and Logothetis on color-opponent and broad-band channels of the primate visual system and by Bekkers and Stevens on presynaptic mechanisms for long-term potentiation in the hippocampus. The editors have provided both a general introduction and introductions to each of the five major sections. Stephen Kosslyn is Professor of Psychology at Harvard University. Richard Andersen is Professor of Neuroscience and Director of the McDonnell-Pew Center for Cognitive Neuroscience at the Massachusetts Institute of Technology.

Stereotyping and Prejudice Mar 02 2020 This volume presents a contemporary and comprehensive overview of the great diversity of theoretical interests, new ideas, and practical applications that characterize social psychological approaches to stereotyping and prejudice. All the contributions are written by renowned scholars in the field, with some chapters focusing on fundamental principles, including research questions about the brain structures that help us categorize and judge others, the role of evolution in prejudice, and how prejudice relates to language, communication, and social norms. Several chapters review a new dimension that has frequently been understudied—the role of the social context in creating stereotypes and prejudice. Another set of chapters focuses on applications, particularly how stereotypes and prejudice really matter in everyday life. These chapters include studies of their impact on academic performance, their role in small group processes, and their influence on everyday social interactions. The volume provides an essential resource for students, instructors, and researchers in social and personality psychology, and is also an invaluable reference for academics and professionals in related fields who have an interest in the origins and effects of stereotyping and prejudice.

The Psychology of Meaning in Life Sep 19 2021 This book offers an inspiring exploration of current findings from the psychology of meaning in life, analysing cutting-edge research to propose practical, evidence-based applications. Schnell draws on psychological, philosophical and cognitive perspectives to explore basic concepts of meaning and introduce a multidimensional model of meaning in life. Written in an accessible style, this book covers a range of topics including the distinction between meaning and happiness, the impact of meaning on health and longevity, meaning in the workplace, and meaning-centred interventions. Each chapter ends with exercises to encourage self-reflection and measurement tools are presented throughout, including the author's original Sources of Meaning and Meaning in Life Questionnaire (SoMe), to inspire the reader to consider the role of meaning in their own life. The Psychology of Meaning in Life is essential reading for students and practitioners of psychology, sociology, counselling, coaching and related disciplines, and for general readers interested in exploring the role of meaning in life.

Psychology Jan 30 2020

Another Science is Possible Oct 21 2021 Like fast food, fast science is quickly prepared, not particularly good, and it clogs up the system. Efforts to tackle our most pressing issues have been stymied by conflict within the scientific community and mixed messages symptomatic of a rushed approach. What is more, scientific research is being shaped by the bubbles and crashes associated with economic speculation and the market. A focus on conformism, competitiveness, opportunism and flexibility has made it extremely difficult to present cases of failure to the public, for fear that it will lose confidence in science altogether. In this bold new book, distinguished philosopher Isabelle Stengers shows that research is deeply intertwined with broader social interests, which means that science cannot race ahead in isolation but must learn instead to slow down. Stengers offers a path to an alternative science, arguing that researchers should stop seeing themselves as the 'thinking, rational brain of humanity' and refuse to allow their expertise to be used to shut down the concerns of the public, or to spread the belief that scientific progress is inevitable and will resolve all of society's problems. Rather, science must engage openly and honestly with an intelligent public and be clear about the kind of knowledge it is capable of producing. This timely and accessible book will be of great interest to students, scholars and policymakers in a wide range of fields, as well as anyone concerned with the role of science and its future.

Handbook of Positive Youth Development Aug 26 2019 This handbook examines positive youth development (PYD) in youth and emerging adults from an international perspective. It focuses on large and underrepresented cultural groups across six continents within a strengths-based conception of adolescence that considers all youth as having assets. The volume explores the ways in which developmental assets, when effectively harnessed, empower youth to transition into a productive and resourceful adulthood. The book focuses on PYD across vast geographical regions, including Europe, Asia, Africa, Middle East, Australia, New Zealand, North America, and Latin America as well as on strengths and resources for optimal well-being. The handbook addresses the positive development of young people across various cultural contexts to advance research, policy, and practice and inform interventions that foster continued thriving and reduce the chances of compromised youth development. It presents theoretical perspectives and supporting empirical findings to promote a more comprehensive understanding of PYD from an integrated, multidisciplinary, and multinational perspective. The Handbook of Positive Youth Development in a Global Context is an essential resource for researchers, professors, and graduate students as well as clinicians, therapists, and other professionals in developmental, clinical child, and school psychology, public health and prevention science, family studies, cross-cultural psychology, child and adolescent psychiatry, social work, educational policy and politics, anthropology, sociology, social psychology and all interrelated disciplines.

New Methods in Cognitive Psychology Nov 21 2021 This book provides an overview of cutting-edge methods currently being used in cognitive psychology, which are likely to appear with increasing frequency in coming years. Once built around univariate parametric statistics, cognitive psychology courses now seem deficient without some contact with methods for signal processing, spatial statistics, and machine learning. There are also important changes in analyses of behavioral data (e.g., hierarchical modeling and Bayesian inference) and there is the obvious change wrought by the advancement of functional imaging. This book begins by discussing the evidence of this rapid change, for example the movement between using traditional analyses of variance to multi-level mixed models, in psycholinguistics. It then goes on to discuss the methods for

analyses of physiological measurements, and how these methods provide insights into cognitive processing. *New Methods in Cognitive Psychology* provides senior undergraduates, graduates and researchers with cutting-edge overviews of new and emerging topics, and the very latest in theory and research for the more established topics.

Applied Psychology Jul 30 2022 *Applied Psychology* demonstrates the power of applied psychology to promote human welfare and optimal human functioning as well as the vast career opportunities that exist for those with a psychology education. Some of the most eminent psychologists in the world today examine how psychological science is and can be used to prevent and ameliorate pressing human problems to promote positive social change. Part one provides an overview of the history and rise of applied psychology. The second part provides examples of how psychological science has been, and can be used, to prevent and ameliorate human problems. Part three presents examples of cutting-edge research in applied psychology, while exploring non-traditional career opportunities. The contributors provide evidence for the range of career opportunities, discuss skill and educational requirements, and explore the quality of work life in a wide range of areas within psychology. Advice on what it takes to prepare for a rewarding career in applied psychology is also provided. Intended as a supplement for courses in introductory or applied psychology, contemporary issues, professional development, social and organizational psychology, this book will also be a valued addition to campus career centers. Psychologists considering new career options will also appreciate this volume.

Intersectionality Dec 11 2020 *Intersectionality: A Foundations and Frontiers Reader* is an accessible, primary-source driven exploration of intersectionality in sociology and related fields. The book maps the origins of the concept, particularly in Black feminist thought and sociology, opens the discourse to challenges and applications across disciplines and outside academia, and explores the leading edges of scholarship to reveal important new directions for inquiry and activism. Charting the development of intersectionality as an intellectual and political movement, Patrick R. Grzanka brings together in one text both foundational readings and emerging classics. Original material includes: Grzanka's nuanced introduction which provides broad context and poses guiding questions; thematic unit introductions; author biographies and suggestions for further reading to ground each excerpt; and a conclusion by Bonnie Thornton Dill reflecting on the past, present, and future of intersectionality. With its balanced mix of analytical, applied, and original content, *Intersectionality* is an essential component of any course on race, class, and gender, feminist theory, or social inequalities.

Psychology Jan 24 2022

East Asian Perspectives on Silence in English Language Education Oct 09 2020 *Silence* is a key pedagogical issue in language education. Seen by some as a space for thinking and reflection during the learning process, for others silence represents a threat, inhibiting target language interaction which is so vital during second language acquisition. This book eschews stereotypes and generalisations about why so many learners from East Asia seem either reluctant or unable to speak in English by providing a state-of-the-art account of current research into the complex and ambiguous issue of silence in language education. The innovative research included in this volume focuses on silence both as a barrier to successful learning and as a resource that may in some cases facilitate language acquisition. The book offers a fresh perspective on ways to facilitate classroom interaction while also embracing silence and it touches on key pedagogical concepts such as teacher cognition, the role of task features, classroom interactional approaches, pedagogical intervention and socialisation, willingness to communicate, as well as psychological and sociocultural factors. Each of the book's chapters include self-reflection and discussion tasks, as well as annotated bibliographies for further reading.

Social Neuroscience Dec 23 2021 *Social Neuroscience* provides an updated and critically important survey of contemporary social neuroscience research. In response to recent advances in the field, this book speaks to the various ways that basic biological functions shape and underlie social behavior. The book also shows how an understanding of neuroscience, physiology, genetics, and endocrinology can foster a fuller, more consistent understanding of social behavior and of the person. These collected chapters cover traditional and contemporary social psychology topics that have received conceptual and empirical attention from social neuroscience approaches. While the focus of the chapters is demonstrating how social neuroscience methods contribute to understanding social psychological topics, they also cover a wide range of social neuroscience methods, including hormones, functional magnetic resonance imaging, electroencephalography, event-related brain potentials, cardiovascular responses, and genetics.

The Self Apr 26 2022 This volume provides a cutting-edge exposition to research on the self. Sixteen authoritative overviews highlight the role of the self around four themes. Throughout the volume, the exposition is both scholarly and accessible. It also offers critical assessments along with thoughtful discussions of challenges and problems ahead, as well as the generation of novel hypotheses. As such, the book aspires to influence the research agenda for several years to come.

The Psychological Experience of Integrating Content and Language Jun 16 2021 This book brings together a diverse range of empirical chapters spanning various contexts and educational levels which explore the psychology of teaching and learning a subject through a second or other language. The chapters discuss both the psychological stressors and strains for learners and teachers, as well as the benefits and joys of being involved in such programmes. The studies encompass a range of areas, such as Content and Language Integrated Learning (CLIL), Foreign Language Medium of Instruction (FMI), bilingual education and other related approaches to integrating content and language. They feature a variety of psychological constructs, including identity, self-confidence, motivation, self-concept, teacher and learner beliefs, affect, anxiety, stress, mindsets, attributions and well-being, from the perspectives of both teachers and learners. This book is essential reading for anyone interested in ensuring that teachers and students are properly supported and that their experiences of integrated content and language settings enable them to flourish.

Psychology: Frontiers and Applications Oct 01 2022 *Passer, Psychology: Frontiers and Applications, 7th Canadian Edition* dives deep into the science of psychology while exploring how students can apply concepts in their lives and society. The 7th Canadian Edition is led by Dr. Mike Atkinson, Associate Professor of Psychology at Western University and winner of numerous awards, including the prestigious 3M Canada Teaching Fellowship. *Passer* is a student-friendly resource that also maintains scientific integrity. The new edition preserves its tradition of emphasizing relations between biological, psychological, and environmental levels of analysis. *Passer* offers McGraw-Hill Connect, an award-winning digital teaching and learning solution that empowers students to achieve better outcomes and enables instructors to improve course management efficiency. This resource is ideal for degree-level Introductory Psychology courses, or for any learner eager to explore the science of psychology.

Social Motivation Mar 14 2021 *Motivational science* is one of the fastest-growing areas of research in social psychology, incorporating multiple perspectives from social-personality research. This volume provides students and researchers with a comprehensive overview of major topics in social motivation. All contributors are renowned specialists in their field who provide in-depth and integrated coverage of the major empirical and theoretical contributions in their area. *Social Motivation* is essential reading for all social psychologists with an interest in social-motivational processes, and will also be of interest to people working in political science and cultural studies looking for a psychological perspective to work in their field.

The Frontiers of Knowledge Nov 29 2019 'Grayling brings satisfying order to daunting subjects' Steven Pinker _____
In very recent times humanity has learnt a vast amount about the universe, the past, and itself. But through our remarkable successes in acquiring knowledge we have learned how much we have yet to learn: the science we have, for example, addresses just 5 per cent of the universe; pre-

history is still being revealed, with thousands of historical sites yet to be explored; and the new neurosciences of mind and brain are just beginning. What do we know, and how do we know it? What do we now know that we don't know? And what have we learnt about the obstacles to knowing more? In a time of deepening battles over what knowledge and truth mean, these questions matter more than ever. Bestselling polymath and philosopher A. C. Grayling seeks to answer them in three crucial areas at the frontiers of knowledge: science, history and psychology. A remarkable history of science, life on earth, and the human mind itself, this is a compelling and fascinating tour de force, written with verve, clarity and remarkable breadth of knowledge. _____ 'Remarkable, readable and authoritative. How he has mastered so much, so thoroughly, is nothing short of amazing' Lawrence M. Krauss, author of *A Universe from Nothing* 'This book hums with the excitement of the great human project of discovery' Adam Zeman, author of *Aphantasia*

Positive Psychology in Second and Foreign Language Education Apr 02 2020 This book demonstrates how resources taken from positive psychology can benefit both teachers and learners. Positive psychology is the empirical study of how people thrive and flourish. This book explores a range of topics, such as affectivity and positive emotions, engagement, enjoyment, empathy, positive institutions, a positive L2 self-system, as well as newly added Positive Language Education. Some papers in this collection introduce new topics such as the role of positive psychology in international higher education, a framework for understanding language teacher well-being from an ecological perspective, or positive institutional policies in language education contexts.

Negotiation Theory and Research May 04 2020 Negotiation is the most important skill anyone in the business world can have today, because people must continually negotiate their jobs, responsibilities, and opportunities. Yet very few people know strategies for maximizing their outcomes in everyday and in more formal business situations. This volume provides a comprehensive overview of this emerging topic through original contributions from leaders in social psychology and negotiation research. All topics covered are core to the understanding of the negotiation process and include: decision-making and judgment, emotion and negotiation, motivation, and game theory.

Politics of Social Psychology May 28 2022 Social scientists have long known that political beliefs bias the way they think about, understand, and interpret the world around them. In this volume, scholars from social psychology and related fields explore the ways in which social scientists themselves have allowed their own political biases to influence their research. These biases may influence the development of research hypotheses, the design of studies and methods and materials chosen to test hypotheses, decisions to publish or not publish results based on their consistency with one's prior political beliefs, and how results are described and dissemination to the popular press. The fact that these processes occur within academic disciplines, such as social psychology, that strongly skew to the political left compounds the problem. Contributors to this volume not only identify and document the ways that social psychologists' political beliefs can and have influenced research, but also offer solutions towards a more depoliticized social psychology that can become a model for discourse across the social sciences.

Psychology Nov 02 2022

The Psychology of Entrepreneurship Nov 09 2020 *The Psychology of Entrepreneurship: New Perspectives* is an update of the earlier landmark volume in the Society for Industrial and Organizational Psychology Organizational Frontiers Series. This new book takes stock of the advances in the field of the psychology of entrepreneurship with all new chapters and presents the latest findings on traditional topics, such as cognition, motivation, affect, personality, and action. *The Psychology of Entrepreneurship: New Perspectives* compiles research of the most prolific scholars in the field to produce an overview of the most important psychological topics relevant to entrepreneurship. It includes novel insights into topics such as entrepreneurial cognition, intrapreneurship and innovation, leadership, entrepreneurial competencies, action theory, entrepreneurship training, and the process of entrepreneurship. Additionally, the updated volume presents new topics that have become more and more important in entrepreneurship research. These topics include affect, clinical psychology and disorders, biological correlates of entrepreneurship, entrepreneurial teams, culture, identity, starting capital, failure and exit, contextual factors, age and demographic change, evidence-based entrepreneurship, and entrepreneurs' well-being. With a collection of authors comprising experts who have developed the field over the last decade, *The Psychology of Entrepreneurship: New Perspectives* is vital to all students, scholars, and instructors interested in staying abreast of the most current, novel research and insights into the psychology of entrepreneurship.

Psychology: Frontiers and Applications Jun 28 2022 *Passer's Psychology: Frontiers and Applications* is a very well-known and respected market leading Introductory Psychology resource in Canadian Universities. The Canadian author team - led by Mike Atkinson - is dynamic, student focused, and eager to share their love of Psychology with students. *Psychology: Frontiers and Applications* is a thoughtfully integrated book and multimedia package that strikes just the right balance between student friendliness and scientific integrity--a teaching tool that introduces students to psychology as a science, while highlighting its relevance to their lives and society. All of this is done within a conceptual framework that emphasizes relations between biological, psychological, and environmental levels of analysis.

Metapsychology of the Creative Process Jan 12 2021 Many are fascinated by the phenomenon of genius and search for an understanding of its nature. Modern research is not especially helpful in elucidating the inner process or its relation to ordinary thought. The present work comes from clinical studies of focal brain injuries that dissect unconscious cognition to reveal sub-surface lines of processing. The outcome is a process (microgenetic) theory of the mental state that differs markedly from mainstream (cognitive) psychology, but with the potential to clarify many features of thought and imagery, normal and exceptional. Creativity is not an isolated problem but touches many central issues in philosophical psychology.

An Open Book: What and How Young Children Learn From Picture and Story Books May 16 2021 Looking at and listening to picture and story books is a ubiquitous activity, frequently enjoyed by many young children and their parents. Well before children can read for themselves they are able to learn from books. Looking at and listening to books increases children's general knowledge, understanding about the world and promotes language acquisition. This collection of papers demonstrates the breadth of information pre-reading children learn from books and increases our understanding of the social and cognitive mechanisms that support this learning. Our hope is that this Research Topic/eBook will be useful for researchers as well as educational practitioners and parents who are interested in optimizing children's learning.

When I'm 64 Dec 31 2019 By 2030 there will be about 70 million people in the United States who are older than 64. Approximately 26 percent of these will be racial and ethnic minorities. Overall, the older population will be more diverse and better educated than their earlier cohorts. The range of late-life outcomes is very dramatic with old age being a significantly different experience for financially secure and well-educated people than for poor and uneducated people. The early mission of behavioral science research focused on identifying problems of older adults, such as isolation, caregiving, and dementia. Today, the field of gerontology is more interdisciplinary. *When I'm 64* examines how individual and social behavior play a role in understanding diverse outcomes in old age. It also explores the implications of an aging workforce on the economy. The book recommends that the National Institute on Aging focus its research support in social, personality, and life-span psychology in four areas: motivation and behavioral change; socioemotional influences on decision-making; the influence of social engagement on cognition; and the effects of stereotypes on self and others. *When I'm 64* is a useful resource for policymakers, researchers and medical professionals.